

Inkomende Missie Egypte

Aardappelen – Groenten – Fruit



Op 25 en 26 juni bezoekt een Egyptische delegatie van 10 ervaren, gecertificeerde en hoog gekwalificeerde groenten en fruit bedrijven ons land. Dit bezoek maakt deel uit van een strategisch plan van het Ministerie van Handel en Industrie. Uitvoering ligt in handen van de Export Development Authority, bereikbaar via een online platform <http://www.expoegypt.gov.eg>, voor Nederlandse bedrijven overigens een goed startpunt om kennis te maken met de Egyptische markt.

In dit document vindt u meer informatie over de deelnemers. De meesten beschikken al over ruime exportervaring, maar zijn nog niet zo bekend met de Nederlandse markt, op enkele na.

Wij hopen u op 26 juni 's middags in Hotel Van der Valk Ridderkerk en/of 's avonds in de Wevershoeve te mogen begroeten.

Geïnteresseerd in een ontmoeting met de delegatie en afspraken?

Ziet u aanknopingspunten tussen uw bedrijf en de deelnemers en heeft u interesse in een afspraak?

Vul dan bijgaand antwoordformulier voor **15 juni 2018** in en mail deze naar: Rosanne Somers, somers@pspsconsultants.nl

Voor vragen of meer informatie, kunt u ook bellen naar psps export & investment services: (0)70 322 90 06.

Met belangstelling zien wij uw reactie tegemoet!

Company /Products	Table Grape	Iceberg lettuce	Pomegranate	Artichoke	Pepper	Strawberry	Green bean	Other
Blue Valley	x	x	x			x	x	Onions & garlic
FinBi for Land Reclamation & Agricultural Development	x		x					
Horizon Farms for agriculture development	x		x	x		x	x	
Ideal Fruitful Co.		x	x					
International Trading Consultant		x	x					snow peas - white kidney bean
Match	x	x	x		x		x	
Trade Waves	x		x			x		
Queen Trading Co. (Queen Fresh Produce)	x		x	x	x	x	x	
Roots for Agricultural Export S.A.E.	x	x	x	x		x		
Wadi El-Nile for exporting agricultural products	x	x	x	x	x	x	x	Tomato, onion, garlic, lemon, tangerine, orange

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Blue Valley
www.bluevalley-eg.com

DESCRIPTION: Blue valley is a fresh fruits and vegetables supplier. Our company grows and exports premium quality fruits and vegetables to some of the largest retailers in Europe, Asia, Africa and the Middle East. We have a wide range of products including table grapes, strawberries, oranges.

Here at Blue Valley we focus on building a full partnership with our customers by offering high quality, high-end service and safety food. We are committed to our customers by providing the best service and delivery.

We plan to be one of the biggest Egyptian Grower / Exporter of fresh produce through the creation of sustainable and profitable farming with a produce managed from soil to shelf.

At Blue Valley, the best quality is first priority. Our fresh products are qualified and healthy and are aligned to the right proportion of hazardous pesticides that are not permitted.

PRODUCT: Table grapes, iceberg lettuce, pomegranates, strawberries, green beans, onions and garlic.

CERTIFICATION: Global Gap

UNIQUE SELLING POINTS: Creation of sustainable and profitable farming whose produce is managed from soil to shelf.

LOOKING FOR: Manufacturer / Importer / Wholesaler / Agent / Trader

[Ja, ik wil graag meer weten over dit bedrijf](#)



FinBi for Land Reclamation & Agriculture
www.natesngrapes.com

DESCRIPTION: FinBi for Land Reclamation & Agriculture Development, a joint stock company, was established with an export focus in mind; exports mainly to European and international markets. To achieve this, FinBi is focusing its efforts on introducing the best practices and international standards to every step of the agricultural process.

The company is active in the agribusiness sector, providing the full range of the related services: land reclamation, fruit production, exporting, and consultancy. FinBi developed a land reclamation project in 2010 involving 84 hectares at the Regwa region along the Cairo Alexandria desert road, Egypt. A scaling-up plan to replicate the existing model in different locations is under study.

FinBi has successfully developed its brand "Nates n' Grapes by FinFarm", and has already exported some of the produce directly to the United Kingdom. the company is looking forward towards expanding its export markets to other regions.

PRODUCT: Table grapes and pomegranates

CREDITATION: Global Gap

UNIQUE SELLING POINTS: Providing the full range of related services: land reclamation, fruit production, exporting, and consultancy.

LOOKING FOR: Retailer / Importer / Wholesaler / Agent / Trader

[Ja, ik wil graag meer weten over dit bedrijf](#)



Horizon Farms for agriculture development

www.horizonfarms-eg.com

DESCRIPTION: We are an Egyptian firm for agriculture production named "Horizon Co.", established in 2009 with the aim of exporting fruits and vegetables. Our team consists of fresh youth power mixed with long years of work experience in the field of fresh vegetable and fruits.

- HONEST AND RESPECT, to Keep a good reputation in the market and increase our business.
- CUSTOMER SATISFACTION, it is the only guarantee for a long term and successful partnerships. We are very close to our client's by granting their wishes in the best possible way.
- SAFETY, we start from the beginning when choosing the harvest pest and follow a very strict cultivation and pesticides programs. When the product are ready we provide transport in cold trucks to our packing house.

PRODUCT: Table grapes, pomegranates, artichoke, strawberries and green beans.

CREDITATION: Global Gap

UNIQUE SELLING POINTS: Honest and respect in trading. The goal is to reach customer satisfaction by offering safe products.

LOOKING FOR: Retailer / Importer / Wholesaler / Agent / Trader

[Ja, ik wil graag meer weten over dit bedrijf](#)



Ideal Fruitful Co.
www.idealfruitful.com

DESCRIPTION: Ideal Fruitful aims to build a strong relationship with its clients from all over the world, that's why we have managed to gain their trust with the kinds of qualitative products we provide.

We guarantee utilization of modern agricultural technology and strict attention to detail. Throughout the production and post-harvest processes, our business offers only consistent, premium quality agriculture products.

Our standards and practices include stringent cleanliness, a traceability system, and focus on staff training and development.

We are always working on obtaining new certificates required by our customers to ensure that we are known as an agricultural company keeping up with all modern practices. We are packaging our products in approved packing house Certified BRC, as well as products that are purchased from farms that are certified Global GAP or under our management.

PRODUCT: Iceberg lettuce and pomegranates

CERTIFICATION: Global Gap and BRC

UNIQUE SELLING POINTS: Standards and practices include stringent cleanliness, traceability system, and focus on staff training and development.

LOOKING FOR: Retailer / Importer / Wholesaler / Agent / Trader / Manufacturer / Joint Venture Partner

[Ja, ik wil graag meer weten over dit bedrijf](#)



International Trade Consultant

www.intertradeconsultant.com

DESCRIPTION: We are a trading and production company for a variety of fruits and vegetables, exported to you directly from Egypt. We work with you one-on-one to pick, sort, package and ship the products according to your exact needs. Our main goal is 100% customer satisfaction and pay full attention to all details and client instructions.

We contract small to medium-sized farms to produce required crops for our clients. We are also responsible for marketing the production of four cooperatives producing the best quality Global Gap and fair trade-certified fruits and vegetables. Our total farming area contains over 6000 hectares.

This model allowed us to focus mostly on quality control and the accommodation of clients' specific programs. Hereby we increased our scope of products and gave a lot of small to midsized producers access to the global market by improving their farming practices and marketing capabilities.

Citrus, Grapes, Strawberry, Sweet Potato, Onion, Garlic, Spring Onion, Green Garlic, Artichoke, Green beans and Mangetout are our specialty, most of our products are GG and FT certified, Organic Certification available for some products

PRODUCT: Iceberg lettuce, onions, spring onions, garlic, pomegranates, oranges, snow peas and white kidney beans

CERTIFICATION: Global Gap, BRC and Fairtrade

UNIQUE SELLING POINTS: ITCS contracts small to midsized farms to produce the required crops for clients. The company implements and supervises their farming programs until harvesting to ensure the quality of production and apply the requirements of all certifications requested by our clients.

LOOKING FOR: Retailer / Importer / Wholesaler / Agent / Trader

[Ja, ik wil graag meer weten over dit bedrijf](#)



Match
www.matchfarm.net

DESCRIPTION: Match company is a leading company in cultivate packing and exporting fruits and vegetables. Established in 2005 we are grower and producer of many kinds of fruits and vegetables.

The company owns several orchards, which aligns with the highest European standards. The company owns a new and modern packing house for packing fruits and vegetables, pre-cooler and cold stores.

The farm and packing house are located in upper Egypt, south of Cairo. We are suppliers for many supermarkets in the European Union, Far East, Middle East and Africa.

PRODUCT: Table grapes, mandarin, oranges, lemon, strawberries, iceberg lettuce, pomegranates, pepper, onions, garlic and green beans

CERTIFICATION: Global Gap

UNIQUE SELLING POINTS: Modern packaging house aligned to the highest European standards.

LOOKING FOR: Retailer / Importer / Wholesaler / Agent / Trader / Investor

[Ja, ik wil graag meer weten over dit bedrijf](#)



Queen Trading Co. – Queen Fresh Produce

www.queenfreshproduce.com

DESCRIPTION: Queen was established in 2000 as a grower and exporter of the Egyptian fresh fruits & vegetables. Queen has an extensive experience in growing and exporting a wide variety of fresh fruit and vegetables. We are always improving yield and quality of products offered and select and pack only the finest fresh produce.

Queen is a member and committed to EUREP standards, version 2004, in order to fully accommodate the demands of our European operators and customers. Superior quality and customer satisfaction are the two guiding principles of the company. The company is committed to provide quality products at competitive prices. Quality checks are conducted at every stage of product development to ensure highly reliable products. Our specialized packing house facilities ensure that quality, taste, flavor, nutrition, and aroma are preserved while ensuring longer shelf-life. Our commitment to quality is paramount to our success.

PRODUCT: Table grapes, pomegranates, artichoke, pepper, strawberries and green beans

CERTIFICATION: Global Gap and BRC

UNIQUE SELLING POINTS: High quality and freshness of produce, competitive prices, fast and efficient ordering services.

LOOKING FOR: Retailer / Importer / Wholesaler

[Ja, ik wil graag meer weten over dit bedrijf](#)



Roots for Agricultural Exports S.A.E.

www.rootsexport.com

DESCRIPTION: We are located in Wadi-El Natroun, Egypt. We grow some of the highest quality local pesticide-free fruits and vegetables. The company portfolio has expanded tremendously over the years, allowing Roots to now offer a wide range of locally sourced fruits and vegetables, producing for both local and international markets. Roots (Originally known as ABN farms) was established in 2005, focusing mainly on exporting to Europe and in particular to the UK & Germany.

To keep long term relationships with our valued customers we served them the highest quality of fresh produce & interchangeable packaging solutions. All while remaining environmentally aware by maintaining good agricultural practice and constantly responding to their demand. 90% of our production is currently exported.

PRODUCT: Table grapes, iceberg lettuce, pomegranates, artichoke and strawberries

CERTIFICATION: Global Gap

UNIQUE SELLING POINTS: Roots strives to provide their customers, partners and end-consumers the best quality class & packaging. All by offering pesticide-free fruits and vegetables while driving our customer service excellence and reducing our environmental impact.

LOOKING FOR: Retailer / Importer / Wholesaler / Manufacturer / Agent / Trader

[Ja, ik wil graag meer weten over dit bedrijf](#)



Trade Waves – Fruit Waves
www.fruitwaves.com

DESCRIPTION: The brand "Fruit Waves" has experience of two decades in the field of agriculture. The farms has been in business since 1984. Trade Waves' quality assurance system guarantees the delivery of fresh produce while meeting the customers' requirements and exceeding their expectations. Our definition of 'Quality' not only means fresh produce, but also the control of all production stages as well as chemical applications.

Trade Waves successfully utilizes the Italian TELO grape covering system pioneering the Egyptian agricultural sector. The new technology secures a three-week earlier harvest of top quality table grapes. Understanding the importance of food safety and coping with EU Food Safety regulations, all Trade Waves products are traceable back to the field.

PRODUCT: Table grapes, pomegranates and strawberries

CERTIFICATION: Global Gap

UNIQUE SELLING POINTS: Our reliable distribution network ensures prompt delivery of products as fresh as harvested. Customers worldwide can be assured their orders are being handled with care and delivered on time.

LOOKING FOR: Retailer / Importer / Wholesaler / Agent / Trader

[Ja, ik wil graag meer weten over dit bedrijf](#)



Wadi El-Nile for exporting agricultural products

www.nile-v.com

DESCRIPTION: The company has been established in 2005. Since then they have been working in the field of exporting fruits and vegetables. Wade El-Nile has exported to different countries in Europe, Hong Kong, Australia and many Arabic countries like Saudi Arabia, Dubai, Qatar, Iraq.

PRODUCT: Strawberries, oranges, table grapes, tangerines, lemons, pomegranates, iceberg lettuce, green beans, pepper, onions, spring onions, garlic and artichoke

CERTIFICATION: Global Gap and BRC

UNIQUE SELLING POINTS: We are always shipping our goods according to the specifications agreed upon and offer a perfect on-time delivery.

LOOKING FOR: Retailer / Importer / Wholesaler / Agent / Trader

[Ja, ik wil graag meer weten over dit bedrijf](#)

Afspraak formulier

Bedrijf

Achternaam

Voornaam

Adres

Website

E-mail

Telefoonnummer

Opmerkingen

Selecteer hier de datum voor uw afspraak:

- B2B Meeting in het Van der Valk hotel
- Netwerkdiner

Geef hier aan welke tijden u schikken voor de B2B meetings in het Van der Valk hotel, bij voorkeur meerdere opties:

- 12.00-12.30 uur
- 12.30-13.00 uur
- 13.30-14.00 uur
- 14.00-14.30 uur
- 14.30-15.00 uur
- 15.00-15.30 uur
- 15.30-16.00 uur
- 16.00-16.30 uur
- 16.30-17.00 uur

**Met welk bedrijf zou u een afspraak willen?
Vink één of meerdere bedrijven aan uit onderstaande lijst:**

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Stuur formulier ingevuld terug naar/please e-mail the form back to:
somers@pspsconsultants.nl

Als u vragen heeft, schroom niet om contact op te nemen: +31 (0)70 322 90 06
In case of questions: please do not hesitate to contact us +31 (0)70 322 90 06